



## Savvis Improves Product Lifecycle with Daptiv PPM

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David Shacochis, VP of Engineering & Development Programs

### AT A GLANCE

#### KEY FACTS

- Although a combination of legacy lists and an online pilot were both in place, Savvis was looking for a more full-featured project management environment to support portfolio management, time tracking and status updates.
- Executives, managers and individual team members within the company are using Daptiv PPM and Daptiv Report Builder to gain clear insight into project execution.
- The company is now able to standardize and measure product portfolio dynamics in rich terms, supported by quantitative data.

Savvis, Inc., headquartered in St. Louis, Missouri, provides IT infrastructure services to enterprises around the world. Savvis features secure, modern datacenters in prime locations, fully managed server and storage platforms, a global managed network footprint, all offered to its customers under a single management portal. Savvis solutions enable customers to focus on their core business while Savvis ensures the quality of their IT infrastructure. With an IT services platform that extends to 45 countries, Savvis is one of the world’s largest providers of managed hosting services.

#### PROBLEM

Savvis’ Product Lifecycle Governance team was faced with the challenge of tracking and reviewing project information for a wide range of product development activities across various teams. Although many departments within Savvis contribute to and are involved with the project lifecycle process, the Product Lifecycle Governance Group is responsible for ensuring that all product development projects follow a common framework that interlocks with marketing and business requirements. Because

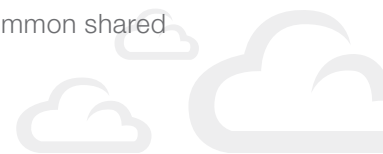
Savvis’ Product Lifecycle Process relies on a number of development teams and business sponsors, it was important to have an easily accessible tool to facilitate collaboration.

“We ran a pilot with another online project management tool, and found it to be not much more than an online set of spreadsheets,” explains David Shacochis, VP of Engineering & Development Programs. “We needed a system that could adapt to our own business processes, help us avoid resource conflicts, and achieve our committed launch dates.” Although Savvis had the expertise in-house to help develop IT solutions, there was no time to invest in a project management tool of that scope.

#### SOLUTION

While researching numerous project management and collaboration vendors online in 2007, Savvis arrived at certain criteria that needed to be met before selecting a tool:

- Native portfolio management capabilities without having to reinvent the wheel
- Collaborative, common shared environment.



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- Software-as-a-service model to conserve capital
- Rapid provisioning of the new environment
- Flexibility across different project management offices

## SOLUTION

Daptiv PPM met all of the criteria. “We can now track everything from a portfolio standpoint. We use timesheets, reporting capabilities, dashboard views and some dynamic applications to integrate with other business processes,” says Shacochis.

Savvis offers an extensive service catalog that enables its Solutions Consulting team to develop customized IT Solutions for customers. “The breadth of our product portfolio—we’ve essentially productized most of enterprise IT infrastructure—means that we’re constantly balancing between new products and sustained engineering. With Daptiv PPM, we are able to track time against that full range of projects and keep track of capital budgets, resource availability, and targeted deadlines.”

In addition to Daptiv PPM, Savvis also uses Daptiv Report Builder and Daptiv Advanced Report Builder licenses. “Daptiv Reports are used by team members as well as by our executive team—it has made our life a lot easier,” says Shacochis.

## VALUE

Because Daptiv’s interface is easily accessible, various team members contribute to project status updates which enables greater visibility into the complete health of each project. It is clear to see how contributions made at an individual level drive complete team accountability.

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## ABOUT DAPTIV

Founded in 1997, Daptiv is the leading provider of on-demand Project Portfolio Management (PPM) solutions. Daptiv has helped thousands of companies improve their strategic planning and business execution by offering adaptable PPM solutions and expert professional services. Daptiv’s customers include world-class organizations such as Beam, Chase, Coach, Harvard University, Honeywell, International Hotels Group, and Virgin Australia. For more information about Daptiv’s PPM solutions, please visit [www.daptiv.com](http://www.daptiv.com).

